

Production/Management Checklist

	Strong	Weak
I/we are a low-cost producer, based on monitoring cost per dollar of revenue, cost per bushel, or other similar measures.		
I/we have established a system to identify, monitor, and benchmark key production efficiency measures.		
I/We have an organized financial record keeping system for tracking expenses, transaction, income, etc...		
I/we help employees develop their skills and abilities.		
I/we recognize how everyday operating decisions affect the achievement of long-range business goals.		
I/we can clearly identify and state the source(s) of the business's competitive advantage.		
I/we have established appropriate production benchmarks for evaluating crop and livestock production.		
I/we can quickly identify problems in production performance and take corrective action.		
I/We Have a written inventory of our family's and farm's physical, social, knowledge, financial and capital resources		
I/we can identify the influence production practices has on quality and level of production.		
Closely monitor stored crop and feed inventories to be sure that quality is maintained.		
I/we observe changes occurring in the industry and develop strategies to use these changes for personal gain.		

